Revision number: 3   Purchasing Agent: DEBBIE GUNDERSEN
                                                                        (801) 538-3150

Item: **CRT RADIO DISPATCH CONTROL SYSTEMS**

Vendor: 10973F   MOTOROLA C AND E INC
                                    10271 SOUTH 1300 EAST #199
                                    SANDY UT 84094

Internet Homepage: www.motorola.com

Telephone: (801) 571-7649

Fax number: (801) 571-7258

Contact: JON TAIT

Email address: Jon.Tait@Motorola.com

Brand/trade name:

Price: SEE ATTACHED PRICE LIST
Terms:
Effective dates: 06/30/04 through 07/29/06
Days required for delivery: 2-3 WEEKS APPROX.
Price guarantee period: 1 YEAR
Minimum order:
Min shipment without charges:
Other conditions:
Renewal Options   Potential renewal options through 07/29/07

NOTE: EFFECTIVE DATE EXTENDED.

This is a multiple award contract. Please review the following contracts for optimal pricing, delivery and service
before making your purchasing decision: **PD-1415 (DURHAM COMMUNICATIONS, INC.)**.   Document purchasing
decision.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure
that other items purchased are invoiced separately. State agencies will place orders directly with the vendor
(creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return
to the vendor any invoice which reflects incorrect pricing.

DESCRIPTION	PRICE
CENTRAL ELECTRONICS TO CONTROL 30 RADIO SYSTEMS	
10 tone, 20 E&M (Expandable to 40 radio systems)	
Five (5) CRT dispatch positions	
Fault Management System	
Statistics and Management System	
External Time Synchronization System	
System Cost	$1515,954.00
Central Electronic Rack Space Requirement.......2x90"	
Central Electronic Power Consumption..........2400 VA	
Individual Dispatch Console Power Consumption..............750 VA	
Recommended Spares Cost	$ 7,879.00
Larger or Smaller CRT Cost	
Specify CDN6651 19" SVGA Monitor	$ 896.00
CDN6484 21" SVGA Monitor	$ 1,350.00
Optional Items Offered:	
K703AG Gooseneck Microphone	$ 216.00
K139 DC Control Module	$ 140.00
BLN6755 RS232/Relocator	$ 193.00
K837AE Express Service Plus	$ 1,850.00
BKN6170 Telco Headset Interface	$ 94.00
CENTRAL ELECTRONICS TO CONTROL 20 RADIO SYSTEMS	
10 tone, 10 E&M (Expandable to 30 radio systems)	
Four (4) CRT dispatch positions	
Fault Management System	
Statistic and Management Systems	
External Time Synchronization System	
System Cost	$120,240.00
Central Electronic Rack Space Requirement.......1x90"	
Central Electronic Power Consumption..........1600 VA	
Individual Dispatch Console Power Consumption......... 750 VA	
Recommended Spare Cost	$ 7,879.00
Larger or Smaller CRT Cost	
Specify CDN6651 19" SVGA Monitor	$896.00
CDN6484 21" SVGA Monitor	$1350.00
Optional Items Offered:	
K703AG Gooseneck Microphone	$216.00
K139 DC Control Module	$140.00
BLN6755 RS232/Relocator	$193.00
K837AE Express Service Plus	$1,850.00
BKN6170 Telco Headset Interface	$94.00

DESCRIPTION	PRICE
CENTRAL ELECTRONICS TO CONTROL 10 RADIO SYSTEMS	
5 tone, 5 E&M (Expandable to 20 radio systems)	
Two (2) CRT dispatch positions	
Fault Management System	
Statistic and Management System	
External Time Synchronization System	
System Cost	$69,787.00
Central Electronic Rack Space Requirement........1x90"	
Central Electronic Power Consumption...........1000 VA	
Individual Dispatch Console Power Consumption................. 750 VA	
Recommended Spare Cost	$7,879.00
Larger or Smaller CRT Cost	
Specify CDN6651 19" SVGA Monitor	$896.00
CDN6484 21" SVGA Monitor	$1350.00
Delete External Time Synchronization System	($5,482.00)
Add or expand Central Electronics	
(1) Tone Control	No Charge
Add or expand Central Electronics	
(1) E&M Control	$57.00
Optional Items Offered:	
K703AG Gooseneck Microphone	$216.00
K139 DC Control Module	$140.00
BLN6755 RS232/Relocator	$193.00
K837AE Express Service Plus	$750.00
BKN6170 Telco Headset Interface	$94.00

MOTOROLA RESPONSE: COMPLY.	
Table 1, Upgrade to Smartnet Trunking	
For each SMARTNET Trunked Radio System, add a Trunked CEB Interface (TIMI)	$11,350.00
For each trunked repeater, add a Trunking Base Interface Module (TBIM) & Software	$1,605.00
For every eight talk groups to be recorded, add a Trunked Logging Interface Module (LOMI)	$6,615.00
For every eight modules (TIMI x 2, TBIM, LOMI x 3, add a Card Cage	$3,950.00
For every four Card Cages, add a Power Supply	$4,125.00
Table 2, Upgrade to SmartZone Trunking	
Redundant SMARTZONE Link to Audio Switch (two AIMI Cards, and two AMB Cards)	$30,577.00
WAN extension to Data Base Server, (two WAN Bridges with cables)	$6,160.00
For every eight talk groups to be recorded, add a Trunked Logging Interface Module (LOMI)	$6,615.00
For every eight modules (AIMI, LOMI x 3), add a Card Cage	$3,950.00
For every four Card Cages, add a Power Supply	$4,125.00

FINET COMMODITY CODE(S):
72518000000-EMERGENCY RADIO/TELEPHONE SYSTEMS (911 DISPATCH, ETC.) INCLUDING

ACCESSORIES